

## Contact Information

### Email

h1s9m8g6@gmail.com

### Address

Jeddah-KSA

### Phone

+966558260002

+966566675617

## Skills

- Ability to lead cross functional teams towards a common goal and track record of successful programs and projects
- Competent leadership trait to manage several activities and led resources and achieved all desired goals
- Positive attitude toward work with eagerness, flexibility and motivation to accomplish all assigned tasks
- Critical thinker and advanced practitioner in several software application with ability to deliver efficient and effective solutions

# Hamed Alghamdi

Looking for a secure employment with a company as a Logistics Specialist to implement productive flow management systems and maintain compliancy standards.



## Experience

### Kawader Pro

Jeddah  
May-2018  
July-2019

### Director of Logistic Service

- Strategically plan and manage logistics, warehouse and customer services
- Direct, optimize and full order cycle
- Maintain metrics and analyze data to assess performance and implement improvements

### Tageer Group

Jeddah  
February-2015  
April-2018

### Sales Manager

- Achieve growth and hit sales targets by successfully managing the sales team
- Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs
- Present sales, revenue and expenses reports and realistic forecasts to the management team

### Tageer Group

Jeddah  
January-2006  
June-2014

### Branch Manager

- Direct all operational aspects including distribution operations, customer service, human resources, administration and sales
- Assess local market conditions and identify current and prospective sales opportunities
- Develop forecasts, financial objectives and business plans
- Manage budget and allocate funds appropriately

### Al-Jomaih Motors

Jeddah  
July-2005  
December-2005

### Debt Collector

- Keeping track of assigned accounts to identify outstanding debts
- Planning course of action to recover outstanding payments
- Locating and contacting debtors to inquire of their payment status

## Education

High School ● (Scientific Section), 2003 , Makkah

## Certifications & Courses

- Training course at Alshaya International Trading Company
- Training Course in Human Resources Development 45 hours
- Training course in debt collection processes and skills
- Training course in customer services